

GABRIEL ISAACSON

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Pittsburgh, PA

EDUCATION

CARNEGIE MELLON UNIVERSITY, TEPPER SCHOOL OF BUSINESS Pittsburgh, PA
Master of Business Administration – MBA 05/19

GMAT: 710/800

Concentrations: **Strategy, Finance, Operations Research**

- Memberships: Consulting Club; Graduate Finance Assoc.; Sports Business Club; Jewish Business Assoc.
- Honors: Tepper School MBA Merit Scholarship

UNIVERSITY OF PITTSBURGH, SCHOOL OF LAW Pittsburgh, PA
Juris Doctor – JD 05/19

- Memberships: Jewish Law Students Assoc.; Sports and Entertainment Law Society; Phi Alpha Delta
- Honors: University of Pittsburgh School of Law Dean's Scholarship

GEORGETOWN UNIVERSITY, MCDONOUGH SCHOOL OF BUSINESS Washington, D.C.
Bachelor of Science in Business Administration – BSBA 05/15

- Majors: Finance; Operations and Information Management
- Memberships: Sports Analysis, Business, and Research Group; Office of Sustainability; Jewish Student Assoc.

EXPERIENCE

UBER – ADVANCED TECHNOLOGIES GROUP Pittsburgh, PA
Global Product Operations Intern 09/17 – Present

- **Vendor Evaluation:** Created a sustainable and transferrable framework to evaluate vendors using financial and qualitative criteria. Evaluated the financial stability of suppliers and determined which suppliers contained the most risk. Engaged in industry and market analyses to determine average levels of risk for each vendor category.
- **Risk Mitigation:** Instituted a process to further evaluate and mitigate riskiest suppliers. Reviewed financial information with product managers, ascertained the uniqueness of products purchased, and investigated alternative suppliers.

THOMSON REUTERS Dallas, TX
Corporate Strategy Summer Associate 05/17 – 08/17

- **Strategic Analysis:** Assessed the potential business opportunity created by taking existing sophisticated property tax software down market. Analyzed small- to medium-sized business' (SMBs) cost savings and willingness to pay.
- **Client Engagement:** Interviewed existing and potential clients to assess the needs and costs around compliance. Determined that there was more demand in the market for add-on solutions rather than standalone software product.
- **Product and Business Development:** Analyzed existing product array to determine how to build the desired property tax solution. Discovered inefficiency in current product space. Recommended combining a fixed asset repository with multiple tax compliance products. Created sales strategy leveraging existing relationships with CPA firms.

FUTURE METALS Pittsburgh, PA
Mergers and Acquisitions Analyst 02/17 – 08/17

- **Research and Analysis:** Analyzed and valued over 50 potential acquisition targets for global aerospace metals supplier by assessing alignment, synergies, size, and more. Delivered detailed executive summaries to management.

FOX ROTHSCHILD Pittsburgh, PA
Law Clerk 05/16 – 07/16

- **Process Improvement:** Established the immigration statuses of over 25 doctors to allow them to serve shortage areas. Restructured questionnaire, revised templates, and removed burdens on clients to streamline processes for petitions

FANDINGS Pittsburgh, PA
Co-Founder 03/14 – 12/15

- **Communication:** Oversaw content for sports debate mobile application. Leveraged relationships with FanDuel and iHeartRadio to generate 10,000 downloads, 500,000 website views, and 5,000,000 Twitter impressions in 2015.
- **Competitor Research:** Researched and analyzed competitors and their respective social media presences to formulate social media strategy. Accumulated over 5,000 new product users and 7,000 Twitter followers.

BANK OF NEW YORK MELLON Pittsburgh, PA
Investment Services/Control Management Intern 05/15 – 08/15
Treasury Services Intern 05/14 – 08/14
Regulatory Reporting Intern 05/13 – 08/13

ADDITIONAL INFORMATION

- **Memberships:** Winchester Thurston Young Alum Leadership Comm., Israel Tennis Center Pittsburgh Comm., Jewish Sports Hall of Fame of Western Pennsylvania – Kaufman Scholastic Athletic Award Recipient