

MICHAEL D'ALLEVA

SPORTS MANAGEMENT MAJOR

62 Bradford Street, Needham, MA 02492 | (508) 494-5910 | michael.dalleva2@gmail.com
<http://www.linkedin.com/in/michael-d-alleva-a5988a183>

Strategic Thinker ■ Communication ■ Problem Solver ■ Adaptability

Sports Management student aspiring to work in the field of athletic representation. Dependable and motivating leader with a mindset towards achieving results and assisting in the development of those on my team. Creative and innovative thinker persistent on capitalizing opportunities for growth, while strengthening leadership and teamwork qualities. Intent on learning the sports business industry and sports management techniques necessary to build strong and affective relationships.

- Business Law studies
- Sports Industry
- Negotiations
- Social Intelligence
- Business Management studies
- Athletic Representation

BUSINESS EXPERIENCE

AMBITION SPORTS MANAGEMENT, Dallas, TX – Sports Talent Management Agency

Fall 2018

Research Scout

Provided in-depth player profiling on potential draft prospects for certified NFLPA Agent, Louis Bing and his company. Gathered information and created reports to help project and clarify strengths of each prospect based off college careers. Analyzed information about each player and the overall draft and was able to provide my own insights into the projections. Constructed draft projections indicating “best fits” for each individual player. Insights consisted of roles they could fill, competition they had (specific to each team), and salary cap implications based off projected draft positioning.

- **Initiative** : Sought out and connected with NFLPA certified agent and learned the true complexity of the industry.
- **Research**: Conducted In depth reports on individual prospects compiling data, along with personal insight.
- **Insights**: Developed the ability to analyze data and construct my own insights based off the research conducted.
- **Growth**: Received feedback and critique on the reports compiled improving overall quality of future works.

BOSTON SPORTS CLUB, Wellesley, MA – Family Fitness Center offering swimming, court sports and event functions

2017 – 2018

JEWISH COMMUNITY CENTER, Newton, MA – Family function center offering swimming, court sports, track and events

2016 - 2017

Lifeguard/Event Coordinator

Received AED/CPR Certification in order to perform all lifeguard and safety oversight duties (both indoor and outdoor pools). Monitored toddler and pre-K groups separately during family hours. Organized and managed various events scheduled at the facilities – ranging from games to birthday parties. Pool maintenance included daily inspection of the pool structure, pumps and safety equipment and notified management of immediate action required.

- **Responsibility**: Tasked with oversight of facilities with minimal direction, including member safety.
- **Discipline**: Vigilant monitoring of the ongoing activities around the pool area and scheduled check-ins with supervisors.
- **Communication**: Interacted with members, solved issues in order to ensure standards were met – reported back to management.

WELLESLEY COUNTRY CLUB, Wellesley, MA – USGA/MGA qualified course with full function racquet & swimming facilities

2018 & 2019

Facilities Maintenance

Conducted facility and golf course maintenance regularly in small groups. Ensured overall condition of course/facility was up to club standards through various grounds keeping tasks such as mowing greens and fairways, regulating bunkers, and conducting daily water/hazard checks.

- **Leadership**: Led smaller groups throughout the day to ensure work was done adequately at all times.
- **Teamwork**: Worked with and collaborated with others on a consistent basis to accomplish tasks and solve unexpected problems.
- **Accountability**: Was trusted to lead team and complete work with minimal oversight in a fast moving and open environment.

EDUCATION

NEEDHAM HIGH SCHOOL, Needham, MA, **College Prep**, Leadership program

2014 - 2018

UNIVERSITY OF SOUTH CAROLINA, Columbia, SC, **Sports Management Program**, Athletic Representation Major

2018 - Present

EXTRACURRICULAR PROJECTS

- **Senior Leadership Project** – “BE THE CHANGE” program resulting in Needham Mentoring Society for underclassmen.
- **Coaching** – 2 year community service project, assistant coach for both Basketball and Football town leagues.
- **Athletics** – Expansive athletic experience in Football, Basketball, Baseball and Soccer.
 - 3 year Varsity Starter, Football, Needham High School - 2018 MVP player, Team & Defensive award.
 - Bay State Football Conference All-Star – 2017 & 2018.
- **Summer Work** – Self-employed handyman services through social media.