

**Hajriz Aliu**  
**Phone Number: (619)-569-9017**  
**Email: [aliuha@Plu.edu](mailto:aliuha@Plu.edu)**  
**Agoura Hills, CA**

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*A servant warrior that will compete daily with his best self, someone who is dedicated to the process of becoming great. Hard working individual that will embrace every challenge with an eager mindset.*

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**Education:** Pacific Lutheran University, *Bachelor of Business Administration: Finance May '19*

**Student Athlete Activities:**

**August 2015-2018: Pacific Lutheran University Football**

- Elected by teammates as the 2018 Season Team Captain
- Student-Athlete Volunteer at Lister Elementary, supporting and encouraging the education of second graders
- Met weekly with the Head Coach to ensure team chemistry and create a hard working culture
- Supported coaching staff and athletes over several months during the transition period between Head Coaches
- Among conference leaders in sacks, TFLS, and defensive touchdowns as an OLB

**Professional Experience:**

**September 2020 - Present: Scouting Student | Scouting Academy**

- Two of my Pro Scouting Reports were chosen to be in the Fall 2020 Student Showcase
- Perform trait-by-trait evaluations of pro players using scouting terminology
- Learning how to properly articulate my findings to provide the best context for upper management
- Voluntary spending over 25 hours watching film and generating scouting reports
- Learn to effectively scout NFL talent from past NFL gms and scouts including: Jerry Angelo, Dan Hatman and Louis Riddick
- Tracking individuals tendencies, traits, scheme fit and future projections

**January 2017- Present: Assistant Recruiter | Pacific Lutheran University | Tacoma, WA**

- Identified key recruits and reported findings to PLU Head Coach
- Communicated effectively and directly to potential recruits
- Entered Recruits in the coaching staff's database
- Analyzed NCAA Northwest Conference Tackling statistics during the 2019 season
  - Utilized a rating system on excel spreadsheets to organize data, keeping an organized file ready to send to coaching staff weekly

**January 2020 - June 2020: Football Performance Intern | University of California, Los Angeles | Los Angeles**

- Collaborated with Performance Coaching Directors to increase the efficiency in the athletes nutritional intake
- Assisted the Director of Sports Science in utilizing individualized athlete tracking technology and recording the athletes progress (Catapult Systems)
- Facilitated the athletes in organized field workouts
- Responsible for the Front 7's set up and deconstruction of their warm-up, pre-work, and lift
- Accountable for the safely of athletes when lifting and actively spotting when necessary
- Maintaining a high excellence of cleanliness for the weight room through daily and weekly deep cleaning

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- Defensive line assistant through Spring Ball, responsible for setting up and running drills

**July 2019 - 2020: Life Insurance Broker | Exclusive Insurance Brokerage | Agoura Hills, CA**

- Brought in \$ 233,141.58 commissionable revenue to the firm working part time in one calendar year (2020)
- Consulted with RIAs, CFPs, and CPAs for their life insurance LTC needs
- Created and designed case solutions that tailored each client's goals and needs
- Responsible for bringing in multiple advisors that sought case solutions with our firm
- "Cold-Called" over 300 advisors in a given week and had to express our value proposition in an efficient manner

**January 2018- 2019: Office Installation | Infinite Office Solutions | Renton, WA**

- Installed new office floors at Starbucks' Headquarters, Coupang and Bill Gates Foundation
- Directly assist the Event Coordinator at Starbucks's Headquarters with event planning
- Responsible for timely completion of the work with a high level of workmanship and a high degree of customer satisfaction
- Maintained a "positive" and cooperative "can do" attitude especially during problem resolution and difficult situations

**January 2015-2018: Bar Back | Eastbound Bar & Grill, The Hills Local Pub | Lakeside, CA & La Mesa, CA**

- Lead Trainer for new bar backs
- Enthusiastically and appealingly described food and drink specials to guests
- Waited on multiple customers at the bar and throughout the bar area
- Served each guest courteously, quickly and efficiently
- Maintained full knowledge of beverage lists and promotions
- Support Staff MVP (voted by peers)